

Message Text

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PAGE 01 BELGRA 01978 081031 Z

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ACTION EUR-25

INFO OCT-01 ADP-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 PA-03 PRS-01 USIA-12 RSR-01 /116 W
----- 002819

R 080905 Z MAY 73

FM AMEMBASSY BELGRADE

TO SECSTATE WASHDC 6116

INFO AMCONSUL ZAGREB

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E. O. 11652: N/ A

TAGS: EIND, EAID, YO

SUBJ: IESC VISIT TO YUGOSLAVIA MAY 3-11

1. BEGIN SUMMARY. INTERNATIONAL EXECUTIVE SERVICE CORPS (IESC) VICE PRESIDENT WILLIAM FINGER AND CONSULTANT LANSING COLLINS (RETIRED FSO) ARE CURRENTLY HOLDING EXTENSIVE SERIES DISCUSSIONS WITH FEDERAL, REPUBLIC AND PLANT OFFICIALS ON HOW TO MAKE IESC PROGRAM A REALITY IN YUGOSLAVIA. END SUMMARY.

2. FINGER AND COLLINS SAW FINANCE SECRETARY SMOLE MAY 3 AND NATIONAL BANK GOVERNOR COLANOVIC MAY 5 AS RESULT PERSONAL LETTER FROM CHASE MANHATTAN CHAIRMAN DAVID ROCKEFELLER ON THEIR BEHALF. BOTH SMOLE AND COLANOVIC WELCOMED IESC AS A POTENTIAL VALUABLE TRANSFER OF MANAGERIAL AND TECHNOLOGICAL KNOW- HOW AND OFFERED TO ASSIST IESC IN ITS EFFORTS. BOTH SMOLE AND COLANOVIC EMPHASIZED THAT ENTERPRISES IN YUGOSLAVIA WERE AUTONOMOUS AND ULTIMATE DECISION TO USE IESC WAS UP TO THEM.

3. FINGER/ COLLINS ALSO HAD TALKS WITH FEDERAL ADMINISTRATION FOR INTERNATIONAL SCIENTIFIC, EDUCATIONAL, CULTURAL AND TECHNICAL AFFAIRS (FAISECTC), FEDERAL SECRETARIAT FOR ECONOMY, SERBIAN REPUBLIC BRANCH OF FAISECTC, FEDERAL ECONOMIC CHAMBER AND REPRESENTATIVES SEVERAL SERBIAN FIRMS.

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4. FINGER/ COLLINS SCHEDULE FOR TALKS DURING WEEK OF MAY 7-11
IN ZAGREB, LJUBLJANA AND SKOPJE WITH BRANCHES OF FAISECTC AND
ECONOMIC CHAMBERS AND LOCAL INTERESTED FIRMS. ADDITIONAL TALKS
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5. COMMENT. AS IN PAST IESC VISITS, YUGOSLAVS AT NATIONAL AND
REPUBLIC LEVELS HAVE EXPRESSED ENTHUSIASM FOR IESC PROGRAM.
PROBLEM HAS BEEN TRANSLATING THIS GENERAL SUPPORT INTO SIGNED
CONTRACTS AT ENTERPRISE LEVEL. IESC SERIOUSLY CONSIDERING HIRING
PRESSBURGER FORMER YUGOSLAV CONSUL- GENERAL IN NEW YORK AS THEIR
YUGOSLAV RESIDENT REP TO DEVELOP CONTACTS WITH POTENTIAL YUGOSLAV
CLIENTS. APPRECIATE ANY BIO INFORMATION DEPT HAS ON PRESSBURGER.
TOON

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*** Current Handling Restrictions *** n/a
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